



INLAND MARINE TRANSPORTATION







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Tokio Marine America's inland marine specialists focus on a wide range of transportationrelated insurance products. With an exhaustive knowledge of the industry, and an internal support system of a specialized claims unit, we are uniquely positioned to be a top-tier transportation insurance market for select producers.

Tokio Marine America has been been engaged in insuring transportation-related risks in the United States since the 1880s. Our primary focus within the inland marine sector is on motor carriers, freight brokers, forwarders and logistics providers. Transportation loss experience tends to be attritional in nature, and Tokio Marine has dedicated its specialized unit – TM Claims Services, Inc. (TMCS) – with over 20 cargo claims specialty adjusters to provide excellent service.

As part of our commercial inland marine product offering, the transportation industry is well served by unmatched financial strength, dedicated underwriting experts, and a suite of flexible insurance products that can be tailored to fit your needs. In addition to motor truck cargo legal liability, Tokio Marine has developed a propriety Freight Brokers form with unique coverage tailored for the needs of this specialized segment.

Our Inland Marine team consists of multi-dimensional industry specialists providing exquisite service to a hand-selected group of distribution partners.

APPETITE

Our Target Customers

- Motor Carriers that haul general commodities
- Freight Brokers
- Forwarders
- Logistics Providers
- Warehousemen that store general commodities

Risks We Will Consider

- Motor Carriers that haul specialized commodities
- Warehousemen that store specialized commodities

Risk We Usually Avoid

- Extremely high-hazard theft risks (i.e. cell phones)
- Temperature sensitive commodities with low variance thresholds
- High-limit pharmaceuticals

PRODUCTS

Products Available

- Motor Truck Cargo Legal
- Errors & Omissions
- Imposter Theft
- Contingent Auto Liability
- Warehouse Legal Liability
- Property Insurance

Product Capabilities

- Broad mileage-based or grossreceipts based policy form with ability to expand coverage features through endorsement
- Scheduled Vehicle policy form for the 1-10 unit trucker
- Proprietary Freight Brokers policy that addresses Errors & Omissions, Imposter Theft and Contingent Auto Liability
- Ability to 'package' inland marine with property coverage

\$170 billion

in Total Assets

FEATURES

Unique Features

- We work with only a select group of distribution partners
- Experienced underwriters and a flat organizational structure resulting in faster decisions
- TM Claims Service, Inc. (TMCS) which provides a broad range of transportation related claims service with over 20 cargo specialty adjusters
- Potential reduced theft deductible for immediate reporting to CargoNet
- A keen interest in establishing 'quick quote' capabilities in the hands of key agents to more readily address small motor carriers

Excellent security of

for the Group (AM Best)

A++ (Superior)

Minimum Premium

Our relationships-driven approach eliminates the need for pre-determined minimum premiums. Let us work with you to establish what makes the most sense for both parties.

Admitted Status

Tokio Marine is licensed and approved to write inland marine business in 50 states. Non-admitted capabilities are available for unique opportunities.

Tokio Marine America is the marketing name for Tokio Marine America Insurance Company (TMAIC)

+100 years

in the United States

40,000 employees

worldwide